



Business, Transportation and Housing Agency

SMALL BUSINESS LOAN GUARANTEE PROGRAM

ANNUAL REPORT

January 2007

State of California

Arnold Schwarzenegger, Governor

California Business, Transportation and Housing Agency

Barry R. Sedlik, Acting Secretary

TABLE OF CONTENTS

Introduction	1
Background	1
Fiscal Year 2005-2006 Results	3
Number of Loan Guarantees	3
Small Business Bond Guarantee Program	3
Demographic Distribution: Ethnicity and Gender Data	4
Loan Guarantee Loss Experience	5
Outlook	6
Regular Loan Guarantee Program	6
Metal Plating Loan Guarantee Program	7
Private Funds	8
Transportation-Related Loan Guarantees	8
Conclusion	8

Attachment 1

Financial Development Corporations' Financial Position

Attachment 2

Activity Report from July 1, 2005, Through June 20, 2006

Attachment 3

Loan Guarantee Loss Rate: 5-Year Historic and Annual

SMALL BUSINESS LOAN GUARANTEE PROGRAM

Fiscal Year 2005-2006 Annual Report

Introduction

This document constitutes the California Business, Transportation and Housing (BTH) Agency's report on the Small Business Loan Guarantee Program (SBLGP) required by California Corporations Code Sections 14030.2(b) and 14076 (a). As required by statute, the report contains the following information:

- The number of loan guarantees and surety bonds awarded to small businesses through the SBLGP.
- The annual loss experience for the Small Business Expansion Fund for loan guarantees and surety bond guarantees.
- Ethnicity and gender data of participating contractors and loan recipients.
- Experience of surety insurer participants in the SBLGP.
- A review of the financial statements of the Small Business Financial Development Corporations (FDCs) and the portfolio of loan guarantees and surety bonds awarded by each FDC.

Background

The SBLGP promotes local economic development by providing guarantees for loans issued to small businesses by private financial institutions, typically banks, that otherwise would not approve a term loan or line of credit. As a result of the SBLGP, participating small businesses are able to grow and expand because they are able to secure financing. The loan guarantee serves as an incentive for financial institutions to issue these loans to eligible small businesses, where the guarantee covers a percentage of the loan balance and interest on defaults. Besides guarantees for term loans and lines of credit, the SBLGP features emergency guarantees to assist businesses in the event of a natural disaster, and direct farm loans to help growers who cannot obtain conventional bank financing. The farm loans are guaranteed by the U. S. Department of Agriculture.

As the overall administrator of the SBLGP, BTH establishes charter agreements with FDCs. FDCs are nonprofit corporations designated by BTH to: 1) market the program; 2) coordinate the packaging of the loan and loan guarantee applications between the small business and financial institution; 3) issue the loan guarantees; and, 4) ensure that lenders have followed required procedures before requesting payment on defaulted loans. Prior to 2001, eight FDCs and their six branch offices issued the loan guarantees to qualifying small businesses that could not otherwise qualify for a bank loan. As a result of new legislation, three additional FDCs were

established in November of 2001, bringing the total number of FDCs throughout the state to eleven.

On an annual basis, BTH enters into a contract with each FDC to support the SBLGP. For each FDC, the SBLGP establishes a separate account in the SBLGP trust fund that serves as a loan loss reserve. The trust fund exists within the Small Business Expansion Fund created by Corporations Code Section 14045. Money in the trust fund pays for defaulted loan guarantees and interest earnings pay for some of the administrative costs of the FDCs. In addition, an annual General Fund appropriation is required to support the FDC contracts. As of June 30, 2006, the trust fund was valued at \$39,104,134. That number includes monies that were loaned to the state's General Fund under the 2002-03 State Budget Act, but which could still be used to back loan guarantees.

The SBLGP guarantees up to 90 percent of a loan, with a maximum guarantee of \$500,000. Except for farm loans, the SBLGP does not provide direct loans, but issues loan guarantees that are leveraged up to four times the amount of the trust fund. However, the leveraged amount, or the program's actual liability, supports a far greater amount of loan dollars. As of June 30, 2006, the program was leveraged to produce about \$296 million in financing for small businesses.

This report covers the guarantees made by the eleven FDCs during the 2005-06 fiscal year. The FDCs and their location are:

- 1) California Capital Small Business Development Corporation (Sacramento).
- 2) California Coastal Rural Development Corporation (Salinas).
- 3) California Southern Small Business Development Corporation (San Diego).
- 4) Hancock Small Business Financial Development Corporation (Los Angeles).
- 5) Inland Empire Financial Development Corporation (Ontario).
- 6) Nor-Cal Small Business Financial Development Corporation (Oakland).
- 7) Pacific Coast Regional Small Business Development Corporation (Los Angeles).
- 8) San Fernando Valley Small Business Financial Development Corporation (Pacoima).
- 9) Small Business Financial Development Corporation of Orange County (Santa Ana).
- 10) State Assistance Fund for Enterprise, Business, and Industrial Development Corporation (Santa Rosa).
- 11) Valley Small Business Development Corporation (Fresno).

Financial statements for the FDCs are summarized in Attachment 1 of this document.

Fiscal Year 2005-2006 Results

Number of Guaranteed Loans

Small businesses that cannot acquire capital in the absence of a loan guarantee are the primary and intended SBLGP beneficiaries. However, local communities and the State of California also benefit indirectly from the resulting economic development. In fiscal year 2005-2006 the SBLGP had its most successful year, completing 1,127 guaranteed loans for a total of over \$161 million in financing. That figure includes guarantees on direct farm loans and emergency loan guarantees. No new emergency guarantees were issued, but four were renewed. Jobs created and retained as a result of loan guarantees totaled 17,921. As of June 30, 2006, the SBLGP had 1,931 outstanding active guaranteed loans totaling approximately \$296 million.

The 1,127 guaranteed loans in 2005-06 are 36 more than the program's previous high, achieved in 2004-05, and a 33 percent increase over 2003-04. In addition, the program has been successful in meeting expectations from the Legislature that it become more efficient and has reduced the state dollars expended for each guarantee completed by about one-third since 2002-03. The following table highlights the program's key results since 1999-2000:

Fiscal Year	Guaranteed Loans	Jobs Created/Retained	Total Loan Amount	General Fund Expenditures	Dollars Expended per Guarantee
2005-06	1,127	17,921	\$ 161,041,844	\$ 3,869,020	\$ 3,433
2004-05	1,091	17,424	142,017,622	3,727,178	3,416
2003-04	846	15,598	114,245,543	3,795,387	4,486
2002-03	871	16,050	107,083,475	4,423,699	5,079
2001-02	796	13,151	103,269,167	*	
2000-01	770	15,019	96,013,569	*	
1999-00	743	15,286	100,482,041	*	

* Data not available.

The increase in productivity continues to be the result of a restructuring of the FDC's state contracts to make them more "pay for performance" oriented that were the result of budget negotiations for the 2004-05 fiscal year. The goal was to lower the cost to the state for each guarantee produced, and the restructuring provided a major incentive to FDCs to increase loan guarantee production in order to earn sufficient revenue to cover their operating costs while bringing down the cost per unit.

Small Business Bond Guarantee Program

During the 2003-04 and 2004-5 fiscal years, BTH and the California Department of Transportation (Caltrans) had a Memorandum of Understanding in place for BTH to use state and federal funds remaining from the long completed Century Freeway Project to make performance bond guarantees for the San Francisco-Oakland Bay Bridge Project through the SBLGP. The bond guarantee program was intended to allow small and disadvantaged businesses

to compete when bidding for work on the new East Span of the San Francisco-Oakland Bay Bridge.

After two years, it became apparent that the market for small surety bonds related to the Bay Bridge Project was extremely limited, and Caltrans chose to halt the effort at the end of 2004-05. However, thanks to the Governor's and the Legislature's interest in upgrading California's transportation system, as demonstrated by the general obligation bond placed on the November 2006 ballot, a new performance bond guarantee program has been proposed. On July 21, 2006, the Governor issued Executive Order S-11-06, which instructed BTH and Caltrans to develop a legislative proposal that would establish a \$40 million State Transportation Bonding Guarantee Program to assist small and emerging businesses, including Disadvantaged Business Enterprises, who bid on state and federally-assisted transportation and transit-related projects. Work on developing the new bond guarantee program began in early 2006-07, and is expected to continue through much of the year as legislation to implement the program is considered by the Legislature.

Demographic Distribution: Ethnicity and Gender Data

The following tables show the percentage of loan guarantees issued by ethnicity and gender. Additional information, including a breakdown by each individual FDC, is provided in Attachment 2.

Ethnic Background of Loan Guarantee Recipients FY 2005-2006

Ethnicity	Number of Recipients	Percentage
Caucasian	381	33.81%
Asian/Pacific Islander	435	38.60%
Hispanic	146	12.95%
African American	33	2.93%
Asian Indian	35	3.11%
Native American	0	0.00%
Other	97	8.60%
TOTAL	1,127	100.00%

The above numbers show that the SBLGP is continuing to reach minority-owned businesses. In 2004-05, 64.07 percent of the program's guarantee recipients were non-Caucasian. In 2005-06, that number increased to 66.19 percent. The U. S. Small Business Administration's (SBA's) Office of Advocacy reported that in 2003, 79.3 percent of small business owners nationally were Caucasian, so the percentage of minority-owned businesses assisted by the SBLGP is three times the percentage of small businesses owned by minorities nationally. This is due in large part to the high concentration of Asian-owned businesses in the Los Angeles area, and the active participation of Asian-owned banks in the SBLGP. As in 2003-04 and 2004-05, Asian/Pacific

Islander business owners constituted the largest group helped by the SBLGP, marking the third consecutive year that a category of minority-owned businesses has received a plurality of the assistance provided by the program.

With regard to gender, the SBA reported that 69 percent of small businesses nationally were owned by men in 2003. Of the businesses helped by the SBLGP in 2005-06, 58.74 percent were owned by men, 21.56 by women, and 19.70 percent were co-owned by men and women. These numbers represent a 3.04 percent decrease in the number of male borrowers over the previous year, and a 2.95 percent increase in the number of loan guarantees made to businesses owned exclusively or primarily by women. The overall disparity between male and female borrowers is consistent with the traditional gender-based borrowing patterns that were noted in a study conducted by the Howarth College of Business at Western Michigan University several years ago.

Gender of Loan Guarantee Recipients FY 2005-2006

Gender	Number of Recipients	Percentage
Men	662	58.74%
Women	243	21.56%
Co-owned Equally by Men and Women	222	19.70%
TOTAL	1,127	100.00%

Loan Guarantee Loss Experience

In fiscal year 2003-2004, the SBLGP paid \$1,353,503 in default claims and recovered \$425,718 in previously paid claims, resulting in a net loss of \$937,785 and an annual net loss rate based on the 12-month average of monthly outstanding guarantees of 0.93 percent. In 2004-05, the program paid \$353,033 in default claims, and recovered \$454,965 from previously paid claims, resulting in a net default rate of -0.10 percent, the first time the program has had a negative net default rate. Last year, the default rate was again excellent at 0.25 percent as a result of \$358,849 in default payments, and \$70,828 in collections. Three factors account for this success:

- 1) There were no defaulted loans with high loan balances, while the loans that did default tended to have very small balances.
- 2) FDCs have toughened their underwriting standards to ensure there is collateral available to reduce loan losses in the event of a default.
- 3) FDCs have become more aggressive regarding recoveries from defaulted loans.

Whether the recent loss performance can be repeated is problematic given the likelihood that at some point a large loan is likely to default. Nonetheless, these results demonstrate ongoing performance improvement relative to the management of the guarantee reserve.

Because the net loss rate fluctuates annually, a five-year historic average provides a clearer picture of the program's loss rate. Thanks to the last two year's success, the five-year default rate at the end of 2005-06 had fallen from 1.04 percent to .079 percent. (Detailed data regarding the loss experience related to loan guarantees and surety bonds is provided in Attachment 3).

Considering the limited financial capacity of the SBLGP's typical borrowers, the SBLGP's loss rate compares extremely well to a typical bank's loss rate of 0.8 percent on a portfolio of non-guaranteed small business loans. As shown in the chart below, the SBLGP's default rate is the lowest it has ever been and compares favorably with other loan programs primarily because of the close relationship between the FDCs, the banks, and their borrowers. The following table depicts the net loss rate for the SBLGP since Fiscal Year 1999-2000:

Fiscal Year	Default Payments	Default Recoveries	Annual Rate	Net Loss Rate based on 5-year floating average *
2005-06	\$ 358,849	\$ 70,828	0.25%	0.79%
2004-05	352,036	454,965	(0.10)%	1.04%
2003-04	1,353,504	415,718	0.93%	1.46%
2002-03	1,753,745	266,985	1.51%	1.45%
2001-02	1,608,401	193,652	1.48%	1.39%
2000-01	1,526,086	179,778	1.44%	1.55%
1999-00	2,078,382	282,562	1.96%	1.70%

* Based on the average guarantee encumbrance outstanding.

Outlook

The SBLGP has stabilized after budget reductions three years ago and the dissolution of its former parent agency, the Technology, Trade and Commerce Agency, and is once again in a growth mode and playing a key role in state small business initiatives. The following are some of the key programmatic highlights from 2005-06 that portend for the immediate future.

Regular Loan Guarantee Program

In 2005-06 the SBLGP attained highs in number of guaranteed loans, jobs retained and created, and total loan amount made available to borrowers. Those numbers were achieved despite program funding remaining essentially the same as the previous year.

Thanks to repayment of a loan that the SBLGP made to the General Fund in 2002, the program hopes to increase its guaranteed loan volume by 200 loans in 2007-08. In the 2002-03 Budget Act, the Legislature directed that \$10.7 million of the program's trust fund be returned to the state in the form of a loan to the General Fund. Funds were removed from each FDC's trust fund account and transferred to the General Fund in September of 2002. The program continued to leverage the \$10.7 million four times, as before, based on Budget Act language and a later change in statute. However, the program did not benefit from any interest earnings on the \$10.7 million as those accrued during the life of the loan and could not be accessed to pay administrative costs. The Governor's 2007-08 budget repaid that loan, and interest paid will help fund additional loan guarantee work by the FDCs. The program's expectation is that approximately 200 additional businesses will be helped in 2007-08.

Metal Plating Facility Loan Guarantee Program

Assembly Bill 721, authored by Speaker Nunez and signed by the Governor, became effective January 1, 2006, and directed BTH to establish a loan guarantee program to be administered through its FDC network to help small businesses engaged in metal plating purchase equipment that exceeds existing environmental regulations, as well as meets or exceeds new rules that are being developed. BTH is to collaborate with the Department of Toxic Substances Control (DTSC), the Air Resources Board (ARB), and the State Water Resources Control Board (SWRCB) in developing the program. The program will sunset on January 1, 2012, and is funded by funds transferred from the Hazardous Waste Reduction Loan Account to the Chrome Plating Pollution Prevention Fund. The Hazardous Waste Reduction Loan Account funded the now defunct Hazardous Waste Reduction Loan Program.

During 2005-06, BTH took the following actions towards making the metal plating loan guarantee program operational in 2006-07:

- Convened a meeting between BTH, DTSC, ARB, and the SWRCB to define roles and responsibilities relative to the metal plating loan guarantee program, and the plan the steps needed for program implementation.
- Developed program regulations to govern how the loan guarantees will be administered.
- Worked with the Department of Finance and legislative budget staff on funding for the program in the 2006-07 state budget.
- Negotiated an interagency agreement to provide DTSC with funding from the Chrome Plating Pollution Prevention Fund to establish a Northern California Model Shop Program to train metal platers in pollution prevention measures. Establishment of the Model Shop is required by Assembly Bill 721.
- Worked with Speaker Nunez's office to pass language amending Assembly Bill 721 in order to broaden eligibility to businesses engaged in a variety of metal plating activities. The original language of AB 721 was unintentionally restrictive regarding who would be eligible for assistance under the program.
- Completed a multi-party contract between BTH and the FDCs for administration of the program. During contract development, BTH was able to obtain Department of General Services approval for an extended term to make the contract effective during the entire lifespan of the program, thus avoiding the need for renewals every two years.

By the beginning of 2006-07, all key actions needed to make the program operational had been undertaken, and the program was ready to begin assisting metal platers.

Private Funds

In 2003, legislation clarified that the SBLGP could accept private funds into the program and use them to back loan guarantees. In 2005-06, the program initiated a pilot endeavor regarding private monies.

The Pacific Coast Regional (PCR) FDC in Los Angeles is a certified Community Development Financial Institution (CDFI) under the Department of Insurance's California Organized Investment Network (COIN) program. The COIN program allows an investor to deposit funds with a CDFI for community development lending. The deposit is for a minimum of five years, and the investor receives a 20 percent tax credit in return.

PCR received a \$500,000 COIN deposit from Wells Fargo Bank that it is now using to make small business loan guarantees when it has maximized the leverage on its state trust fund account. BTH and PCR negotiated and signed a Memorandum of Understanding regarding how the funds are to be incorporated into the SBLGP and utilized. The program hopes that this pilot effort will lead to additional private investment in the SBLGP as this will help expand the capacity of the program through public-private partnerships.

Transportation-Related Loan Guarantees

In conjunction with the bond guarantee program proposed by the Governor in Executive Order S-11-06, and discussed in the "Small Business Bond Guarantee Program" section, the Governor also directed BTH and Caltrans to establish a \$4 million loan guarantee program to assist small businesses, including Disadvantaged Business Enterprises, participating in transportation construction projects. The \$4 million is the state and federal funding that remains from the Century Freeway project in the 1980s, and which was used for the two-year Bay Bridge bonding assistance program. A loan guarantee program to assist transportation project contractors can be easily incorporated into the SBGLP, and that program is expected to commence in 2007-08 after Caltrans has received approval from the Federal Highway Administration to use the proposed funds for that purpose.

Conclusion

The SBLGP had its most successful year in 2005-06 and currently supports approximately \$296 million in financing for small businesses. At the same time, the program has experienced a 0.79 percent five-year floating net loss rate, which exceeds its all-time low of 1.04 percent. Through new initiatives and existing program activities, the SBLGP will continue to promote economic growth for small businesses, including minority and women-owned businesses, by enabling these businesses to receive much needed small business loans when they could not do so otherwise.

Attachment 1

Financial Development Corporations' Financial Position

FINANCIAL DEVELOPMENT CORPORATIONS' FINANCIAL POSITION

Financial Development Corporation financial statements for the 12 months ending June 30, 2006, indicate that overall the FDCs remained financially stable compared to the previous year, with an aggregate increase in net worth of \$138,152.

CORPORATION	TOTAL ASSETS	TOTAL LIABILITIES	NET ASSETS As of 6/30/06	CHANGE IN NET WORTH
California Capital	\$ 554,669	\$ 297,139	\$ 257,530	\$ 95,308
California Coastal	11,218,005	9,546,834	1,671,171	205,258
California Southern	1,383,826	1,042,866	340,960	22,624
Hancock	1,735,777	96,747	1,639,030	(83,083)
Inland Empire	102,870	2,005	100,865	(50)
Nor-Cal	790,799	598,953	191,845	(38,363)
Orange County	236,804	28,414	208,390	39,944
Pacific Coast Regional	5,110,854	3,954,637	1,156,217	(2,237)
SAFE-BIDCO	10,120,085	7,115,415	3,004,670	(296,486)
San Fernando Valley	45,906	36,643	9,263	(44,940)
Valley	17,889,146	9,723,756	8,165,390	240,177
TOTAL	\$49,188,741	\$32,443,409	\$16,745,331	\$138,152

Inland Empire and **Pacific Coast Regional** both had minor, insignificant reductions in net worth. **Hancock**, however, experienced a drop in net worth for the second year in a row, but for a different reason than the prior year. Hancock produced 98 loan guarantees in 2004-05; however, their contract was based on 136 guarantees, so they did not earn the "pay for performance" revenue anticipated. In 2005-06, Hancock's production rose to 153 guarantees, but a death benefit payment due to the family of Hancock's president after his death in October 2005 caused Hancock to incur a large, unplanned expense. Without payment of the death benefit, Hancock would have shown a gain in net worth. In fact, Hancock's total assets declined by only \$57,696, leaving them at still over \$1.7 million in total assets.

Nor-Cal's total assets increased by \$96,149 over 2004-05, but its net assets declined by \$38,363. The decline can be attributed to an increase on the amount owed on the organization's line of credit of about \$50,000 over the previous year.

San Fernando Valley experienced a \$44,940 reduction in net worth as a result of a \$59,301 reduction in grants receivable. It should be noted, however, that the San Fernando Valley FDC is a subsidiary of Valley Economic Development Center, a diversified economic development organization with a 30-year track record and sound financial standing.

After an \$815,303 increase in net worth for 2003-04, the **State Assistance Fund for Enterprise, Business, and Industrial Development Corporation (SAFE-BIDCO)** has experienced two straight years of decline in net worth. After a \$423,747 decline in 2004-05, the organization incurred a \$296,486 reduction in 2005-06. The 2004-05 reduction was partly attributable to contract restructuring that resulted in a significant reduction in SAFE-BIDCO's SBLGP contract revenues as the contract was reduced to align more closely with SAFE-BIDCO's loan guarantee activity. There was also a significant reduction in the organization's accounts receivable. A third factor was that SAFE-BIDCO drew down \$700,000 from an approved loan from the State Enterprise Loan Fund. This drawdown was partially offset by continued principal reductions in the organization's loan from the U. S. Department of Agriculture, but there was still a sharp increase in notes payable that resulted in a larger annual increase in liabilities than assets. This fluctuation in notes payable is to be expected from an organization that functions as an intermediary lender. In 2005-06, SAFE-BIDCO experienced increased salary costs plus increased interest expense related to the sale of a portion of its U. S. Small Business Administration loan portfolio. Despite an increase in investment earnings, those costs were sufficient to cause a \$296,486 reduction net worth. Nonetheless, with assets of over \$10 million, and a net worth of over \$3 million, SAFE-BIDCO remains a very financially healthy organization.

Overall, the eleven FDCs experienced an increase in total assets of over \$400,000, an increase in total liabilities of approximately \$280,000, and ended 2005-06 with over \$16.7 million in net worth. These numbers indicate that the network remains strong financially, and it is benefiting from diversification as most corporations have a menu of financing programs that they can offer small businesses.

Attachment 2

Activity Report from July 1, 2005, Through June 30, 2006

STATE OF CALIFORNIA
 BUSINESS, TRANSPORTATION AND HOUSING AGENCY
 Small Business Loan Guarantee Program
 Loan and Bond Guarantee Program - HQ Report

Activity Report

For The Variable Time Frame

From July 01, 2005 Through June 30, 2006

BTH Loan Guarantee Program Overall:	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
	1,127	\$161,041,843.99	\$70,993,354.91	15,533	2,388

Break Down By Nature Of Loans

All Nature (Excludes Farm, Emergency, Child Care):	1,031	\$138,883,868.09	\$68,040,446.91	10,039	1,428
Farm Loans:	92	\$21,053,350.90	\$2,123,870.00	5,427	946
Emergency Loans:	4	\$1,104,625.00	\$829,038.00	67	14

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	713	\$108,724,222.00	\$49,807,245.70
Repeat Loan Guarantee:	179	\$30,616,947.90	\$9,613,043.96
Renewal Loan Guarantee:	217	\$19,425,674.09	\$10,316,815.25
Renewal With Additional Credit:	18	\$2,275,000.00	\$1,256,250.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	435	38.60
African - American:	33	2.93
Hispanic:	146	12.95
Asian - Indian:	35	3.11
Caucasian:	381	33.81
Other:	97	8.61

Break Down By Gender

	# of Loans	Percentage
Male:	662	58.74
Female:	243	21.56
Both Male and Female 50-50 Owners:	222	19.70

Break Down By Ethnicity and Gender

	<u># of Loans</u>	<u>Percentage</u>
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	12	1.06
African American - Men:	20	1.77
African American - Men and Women Owners:	1	0.09
Pacific Asian - Women:	117	10.38
Pacific Asian - Men:	240	21.30
Pacific Asian - Men and Women Owners:	78	6.92
Hispanic - Women:	22	1.95
Hispanic - Men:	90	7.99
Hispanic - Men and Women Owners:	34	3.02
Asian Indian - Women:	8	0.71
Asian Indian - Men:	18	1.60
Asian Indian - Men and Women Owners:	9	0.80
Caucasian - Women:	74	6.57
Caucasian - Men:	229	20.32
Caucasian - Men and Women Owners:	78	6.92
Women - Not Included Above:	10	0.89
Men - Not Included Above:	65	5.77
Men and Women - Not Included Above:	22	1.95

Break Down By Corporations

Cal Capital	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall	171	\$12,210,311.00	\$6,327,018.00	983	312

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	171	\$12,210,311.00	\$6,327,018.00	983	312
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	56	\$8,398,311.00	\$4,293,518.00
Repeat Loan Guarantee:	7	\$420,000.00	\$290,000.00
Renewal Loan Guarantee:	106	\$3,187,000.00	\$1,606,000.00
Renewal With Additional Credit:	2	\$205,000.00	\$137,500.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	8	4.68
African - American:	6	3.51
Hispanic:	11	6.43
Asian - Indian:	5	2.92
Caucasian:	105	61.40
Other:	36	21.05

Break Down By Gender

	# of Loans	Percentage
Male:	124	72.51
Female:	23	13.45
Both Male and Female 50-50 Owners:	24	14.04

Break Down By Ethnicity and Gender

(Cal Capital)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	2	1.17
African American - Men:	4	2.34
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	2	1.17
Pacific Asian - Men:	6	3.51
Pacific Asian - Men and Women Owners:	0	0.00
Hispanic - Women:	2	1.17
Hispanic - Men:	7	4.09
Hispanic - Men and Women Owners:	2	1.17
Asian Indian - Women:	0	0.00
Asian Indian - Men:	4	2.34
Asian Indian - Men and Women Owners:	1	0.58
Caucasian - Women:	14	8.19
Caucasian - Men:	74	43.27
Caucasian - Men and Women Owners:	17	9.94
Women - Not included Above:	3	1.75
Men - Not Included Above:	29	16.96
Men and Women - Not Included Above:	4	2.34

Break Down By Corporations

<u>Cal Coastal</u>	<u># of Loans</u>	<u>Total Loan Amount</u>	<u>Total Initial Liability Amount</u>	<u>Total Jobs Retained</u>	<u>Total Jobs Created</u>
Loan Guarantee Overall	164	\$31,950,104.90	\$11,326,688.20	6,925	1,071

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	74	\$11,466,754.00	\$9,277,818.20	1,588	134
Farm Loans:	90	\$20,483,350.90	\$2,048,870.00	5,337	937
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	<u># of Loans</u>	<u>Total Loan Amount</u>	<u>Total Initial Liability Amount</u>
New Loan Guarantee:	74	\$16,411,674.00	\$8,174,708.20
Repeat Loan Guarantee:	76	\$13,885,430.90	\$1,879,284.00
Renewal Loan Guarantee:	14	\$1,653,000.00	\$1,272,696.00
Renewal With Additional Credit:	0	\$0.00	\$0.00

Break Down By Ethnicity

	<u># of Loans</u>	<u>Percentage</u>
Native - American:	0	0.00
Pacific - Asian:	11	6.71
African - American:	0	0.00
Hispanic:	82	50.00
Asian - Indian:	3	1.83
Caucasian:	53	32.32
Other:	15	9.15

Break Down By Gender

	<u># of Loans</u>	<u>Percentage</u>
Male:	96	58.54
Female:	12	7.32
Both Male and Female 50-50 Owners:	56	34.15

Break Down By Ethnicity and Gender

(Cal Coastal)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	0	0.00
African American - Men:	0	0.00
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	2	1.22
Pacific Asian - Men:	3	1.83
Pacific Asian - Men and Women Owners:	6	3.66
Hispanic - Women:	2	1.22
Hispanic - Men:	56	34.15
Hispanic - Men and Women Owners:	24	14.63
Asian Indian - Women:	0	0.00
Asian Indian - Men:	1	0.61
Asian Indian - Men and Women Owners:	2	1.22
Caucasian - Women:	7	4.27
Caucasian - Men:	26	15.85
Caucasian - Men and Women Owners:	20	12.20
Women - Not included Above:	1	0.61
Men - Not Included Above:	10	6.10
Men and Women - Not Included Above:	4	2.44

Break Down By Corporations

Cal Southern	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall					
	96	\$16,284,822.00	\$8,807,035.00	1,175	221

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	96	\$16,284,822.00	\$8,807,035.00	1,175	221
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	65	\$10,631,545.00	\$5,521,397.00
Repeat Loan Guarantee:	14	\$2,398,277.00	\$1,493,138.00
Renewal Loan Guarantee:	12	\$2,490,000.00	\$1,243,750.00
Renewal With Additional Credit:	5	\$765,000.00	\$548,750.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	39	40.63
African - American:	4	4.17
Hispanic:	6	6.25
Asian - Indian:	0	0.00
Caucasian:	43	44.79
Other:	4	4.17

Break Down By Gender

	# of Loans	Percentage
Male:	56	58.33
Female:	40	41.67
Both Male and Female 50-50 Owners:	0	0.00

Break Down By Ethnicity and Gender

(Cal Southern)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	1	1.04
African American - Men:	3	3.13
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	16	16.67
Pacific Asian - Men:	23	23.96
Pacific Asian - Men and Women Owners:	0	0.00
Hispanic - Women:	2	2.08
Hispanic - Men:	4	4.17
Hispanic - Men and Women Owners:	0	0.00
Asian Indian - Women:	0	0.00
Asian Indian - Men:	0	0.00
Asian Indian - Men and Women Owners:	0	0.00
Caucasian - Women:	19	19.79
Caucasian - Men:	24	25.00
Caucasian - Men and Women Owners:	0	0.00
Women - Not included Above:	2	2.08
Men - Not Included Above:	2	2.08
Men and Women - Not Included Above:	0	0.00

Break Down By Corporations

Hancock	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall	153	\$39,037,250.00	\$9,217,705.00	1,567	7

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	153	\$39,037,250.00	\$9,217,705.00	1,567	7
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	134	\$32,562,000.00	\$7,865,980.00
Repeat Loan Guarantee:	18	\$6,325,250.00	\$1,329,225.00
Renewal Loan Guarantee:	1	\$150,000.00	\$22,500.00
Renewal With Additional Credit:	0	\$0.00	\$0.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	127	83.01
African - American:	0	0.00
Hispanic:	0	0.00
Asian - Indian:	0	0.00
Caucasian:	0	0.00
Other:	26	16.99

Break Down By Gender

	# of Loans	Percentage
Male:	81	52.94
Female:	30	19.61
Both Male and Female 50-50 Owners:	42	27.45

Break Down By Ethnicity and Gender

(Hancock)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	0	0.00
African American - Men:	0	0.00
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	28	18.30
Pacific Asian - Men:	68	44.44
Pacific Asian - Men and Women Owners:	31	20.26
Hispanic - Women:	0	0.00
Hispanic - Men:	0	0.00
Hispanic - Men and Women Owners:	0	0.00
Asian Indian - Women:	0	0.00
Asian Indian - Men:	0	0.00
Asian Indian - Men and Women Owners:	0	0.00
Caucasian - Women:	0	0.00
Caucasian - Men:	0	0.00
Caucasian - Men and Women Owners:	0	0.00
Women - Not included Above:	2	1.31
Men - Not Included Above:	13	8.50
Men and Women - Not Included Above:	11	7.19

Break Down By Corporations

<u>Inland Empire</u>	<u># of Loans</u>	<u>Total Loan Amount</u>	<u>Total Initial Liability Amount</u>	<u>Total Jobs Retained</u>	<u>Total Jobs Created</u>
Loan Guarantee Overall	22	\$3,560,000.00	\$2,405,021.00	148	51

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	22	\$3,560,000.00	\$2,405,021.00	148	51
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	<u># of Loans</u>	<u>Total Loan Amount</u>	<u>Total Initial Liability Amount</u>
New Loan Guarantee:	17	\$2,230,000.00	\$1,721,450.00
Repeat Loan Guarantee:	4	\$330,000.00	\$255,000.00
Renewal Loan Guarantee:	1	\$1,000,000.00	\$428,571.00
Renewal With Additional Credit:	0	\$0.00	\$0.00

Break Down By Ethnicity

	<u># of Loans</u>	<u>Percentage</u>
Native - American:	0	0.00
Pacific - Asian:	2	9.09
African - American:	3	13.64
Hispanic:	1	4.55
Asian - Indian:	1	4.55
Caucasian:	12	54.55
Other:	3	13.64

Break Down By Gender

	<u># of Loans</u>	<u>Percentage</u>
Male:	10	45.45
Female:	9	40.91
Both Male and Female 50-50 Owners:	3	13.64

Break Down By Ethnicity and Gender

(Inland Empire)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	0	0.00
African American - Men:	3	13.64
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	2	9.09
Pacific Asian - Men:	0	0.00
Pacific Asian - Men and Women Owners:	0	0.00
Hispanic - Women:	0	0.00
Hispanic - Men:	0	0.00
Hispanic - Men and Women Owners:	1	4.55
Asian Indian - Women:	0	0.00
Asian Indian - Men:	0	0.00
Asian Indian - Men and Women Owners:	1	4.55
Caucasian - Women:	5	22.73
Caucasian - Men:	6	27.27
Caucasian - Men and Women Owners:	1	4.55
Women - Not included Above:	2	9.09
Men - Not Included Above:	1	4.55
Men and Women - Not Included Above:	0	0.00

Break Down By Corporations

Nor-Cal	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall	67	\$7,162,505.00	\$5,252,727.00	563	131

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	67	\$7,162,505.00	\$5,252,727.00	563	131
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	58	\$5,904,340.00	\$4,270,962.00
Repeat Loan Guarantee:	7	\$1,128,165.00	\$892,765.00
Renewal Loan Guarantee:	1	\$10,000.00	\$5,000.00
Renewal With Additional Credit:	1	\$120,000.00	\$84,000.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	9	13.43
African - American:	14	20.90
Hispanic:	12	17.91
Asian - Indian:	3	4.48
Caucasian:	26	38.81
Other:	3	4.48

Break Down By Gender

	# of Loans	Percentage
Male:	27	40.30
Female:	27	40.30
Both Male and Female 50-50 Owners:	13	19.40

Break Down By Ethnicity and Gender

(Nor-Cal)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	6	8.96
African American - Men:	7	10.45
African American - Men and Women Owners:	1	1.49
Pacific Asian - Women:	2	2.99
Pacific Asian - Men:	5	7.46
Pacific Asian - Men and Women Owners:	2	2.99
Hispanic - Women:	10	14.93
Hispanic - Men:	1	1.49
Hispanic - Men and Women Owners:	1	1.49
Asian Indian - Women:	1	1.49
Asian Indian - Men:	0	0.00
Asian Indian - Men and Women Owners:	2	2.99
Caucasian - Women:	8	11.94
Caucasian - Men:	12	17.91
Caucasian - Men and Women Owners:	6	8.96
Women - Not included Above:	0	0.00
Men - Not Included Above:	2	2.99
Men and Women - Not Included Above:	1	1.49

Break Down By Corporations

Orange County	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall	25	\$5,611,600.00	\$2,871,600.00	572	109

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	25	\$5,611,600.00	\$2,871,600.00	572	109
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	15	\$3,132,000.00	\$1,272,740.00
Repeat Loan Guarantee:	7	\$1,429,600.00	\$846,360.00
Renewal Loan Guarantee:	3	\$1,050,000.00	\$752,500.00
Renewal With Additional Credit:	0	\$0.00	\$0.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	1	4.00
African - American:	0	0.00
Hispanic:	1	4.00
Asian - Indian:	4	16.00
Caucasian:	14	56.00
Other:	5	20.00

Break Down By Gender

	# of Loans	Percentage
Male:	18	72.00
Female:	6	24.00
Both Male and Female 50-50 Owners:	1	4.00

Break Down By Ethnicity and Gender

(Orange) County	# of Loans	Percentage
	- - - - -	- - - - -
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	0	0.00
African American - Men:	0	0.00
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	0	0.00
Pacific Asian - Men:	1	4.00
Pacific Asian - Men and Women Owners:	0	0.00
Hispanic - Women:	1	4.00
Hispanic - Men:	0	0.00
Hispanic - Men and Women Owners:	0	0.00
Asian Indian - Women:	3	12.00
Asian Indian - Men:	1	4.00
Asian Indian - Men and Women Owners:	0	0.00
Caucasian - Women:	2	8.00
Caucasian - Men:	11	44.00
Caucasian - Men and Women Owners:	1	4.00
Women - Not included Above:	0	0.00
Men - Not Included Above:	5	20.00
Men and Women - Not Included Above:	0	0.00

Break Down By Corporations

<u>Pacific Coast Region</u>	<u># of Loans</u>	<u>Total Loan Amount</u>	<u>Total Initial Liability Amount</u>	<u>Total Jobs Retained</u>	<u>Total Jobs Created</u>
Loan Guarantee Overall	272	\$23,786,682.50	\$10,467,741.25	1,588	80

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	272	\$23,786,682.50	\$10,467,741.25	1,588	80
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	<u># of Loans</u>	<u>Total Loan Amount</u>	<u>Total Initial Liability Amount</u>
New Loan Guarantee:	195	\$15,924,420.00	\$7,400,610.00
Repeat Loan Guarantee:	20	\$2,220,000.00	\$782,000.00
Renewal Loan Guarantee:	48	\$4,607,262.50	\$1,866,631.25
Renewal With Additional Credit:	9	\$1,035,000.00	\$418,500.00

Break Down By Ethnicity

	<u># of Loans</u>	<u>Percentage</u>
Native - American:	0	0.00
Pacific - Asian:	228	83.82
African - American:	6	2.21
Hispanic:	9	3.31
Asian - Indian:	10	3.68
Caucasian:	19	6.99
Other:	0	0.00

Break Down By Gender

	<u># of Loans</u>	<u>Percentage</u>
Male:	160	58.82
Female:	70	25.74
Both Male and Female 50-50 Owners:	42	15.44

Break Down By Ethnicity and Gender

(Pacific Coast) Regional	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	3	1.10
African American - Men:	3	1.10
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	63	23.16
Pacific Asian - Men:	129	47.43
Pacific Asian - Men and Women Owners:	36	13.24
Hispanic - Women:	2	0.74
Hispanic - Men:	6	2.21
Hispanic - Men and Women Owners:	1	0.37
Asian Indian - Women:	1	0.37
Asian Indian - Men:	6	2.21
Asian Indian - Men and Women Owners:	3	1.10
Caucasian - Women:	1	0.37
Caucasian - Men:	16	5.88
Caucasian - Men and Women Owners:	2	0.74
Women - Not Included Above:	0	0.00
Men - Not Included Above:	0	0.00
Men and Women - Not Included Above:	0	0.00

Break Down By Corporations

SAFE-BIDCO	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall	14	\$2,776,719.00	\$1,763,299.26	192	30

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	14	\$2,776,719.00	\$1,763,299.26	192	30
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	8	\$1,512,182.00	\$1,139,886.50
Repeat Loan Guarantee:	4	\$339,537.00	\$254,652.76
Renewal Loan Guarantee:	2	\$925,000.00	\$368,760.00
Renewal With Additional Credit:	0	\$0.00	\$0.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	2	14.29
African - American:	0	0.00
Hispanic:	0	0.00
Asian - Indian:	0	0.00
Caucasian:	12	85.71
Other:	0	0.00

Break Down By Gender

	# of Loans	Percentage
Male:	5	35.71
Female:	2	14.29
Both Male and Female 50-50 Owners:	7	50.00

Break Down By Ethnicity and Gender

(SAFE-BIDCO)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	0	0.00
African American - Men:	0	0.00
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	2	14.29
Pacific Asian - Men:	0	0.00
Pacific Asian - Men and Women Owners:	0	0.00
Hispanic - Women:	0	0.00
Hispanic - Men:	0	0.00
Hispanic - Men and Women Owners:	0	0.00
Asian Indian - Women:	0	0.00
Asian Indian - Men:	0	0.00
Asian Indian - Men and Women Owners:	0	0.00
Caucasian - Women:	0	0.00
Caucasian - Men:	5	35.71
Caucasian - Men and Women Owners:	7	50.00
Women - Not included Above:	0	0.00
Men - Not Included Above:	0	0.00
Men and Women - Not Included Above:	0	0.00

Break Down By Corporations

San Fernando	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall					
	30	\$5,432,375.00	\$2,852,281.00	354	60

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	30	\$5,432,375.00	\$2,852,281.00	354	60
Farm Loans:	0	\$0.00	\$0.00	0	0
Emergency Loans:	0	\$0.00	\$0.00	0	0

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	22	\$4,962,375.00	\$2,674,781.00
Repeat Loan Guarantee:	3	\$195,000.00	\$60,000.00
Renewal Loan Guarantee:	5	\$275,000.00	\$117,500.00
Renewal With Additional Credit:	0	\$0.00	\$0.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	5	16.67
African - American:	0	0.00
Hispanic:	6	20.00
Asian - Indian:	3	10.00
Caucasian:	16	53.33
Other:	0	0.00

Break Down By Gender

	# of Loans	Percentage
Male:	18	60.00
Female:	7	23.33
Both Male and Female 50-50 Owners:	5	16.67

Break Down By Ethnicity and Gender

(San Fernando)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	0	0.00
African American - Men:	0	0.00
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	0	0.00
Pacific Asian - Men:	3	10.00
Pacific Asian - Men and Women Owners:	2	6.67
Hispanic - Women:	1	3.33
Hispanic - Men:	5	16.67
Hispanic - Men and Women Owners:	0	0.00
Asian Indian - Women:	2	6.67
Asian Indian - Men:	1	3.33
Asian Indian - Men and Women Owners:	0	0.00
Caucasian - Women:	4	13.33
Caucasian - Men:	9	30.00
Caucasian - Men and Women Owners:	3	10.00
Women - Not included Above:	0	0.00
Men - Not Included Above:	0	0.00
Men and Women - Not Included Above:	0	0.00

Break Down By Corporations

Valley	# of Loans	Total Loan Amount	Total Initial Liability Amount	Total Jobs Retained	Total Jobs Created
Loan Guarantee Overall	113	\$13,229,474.59	\$9,702,239.20	1,466	316

Break Down By Nature Of Loans

All Nature Excludes Farm and Emergency Loans:	107	\$11,554,849.59	\$8,798,201.20	1,309	293
Farm Loans:	2	\$570,000.00	\$75,000.00	90	9
Emergency Loans:	4	\$1,104,625.00	\$829,038.00	67	14

Break Down By Guarantee Type

	# of Loans	Total Loan Amount	Total Initial Liability Amount
New Loan Guarantee:	69	\$7,055,375.00	\$5,471,213.00
Repeat Loan Guarantee:	19	\$1,945,688.00	\$1,530,619.20
Renewal Loan Guarantee:	24	\$4,078,411.59	\$2,632,907.00
Renewal With Additional Credit:	1	\$150,000.00	\$67,500.00

Break Down By Ethnicity

	# of Loans	Percentage
Native - American:	0	0.00
Pacific - Asian:	3	2.65
African - American:	0	0.00
Hispanic:	18	15.93
Asian - Indian:	6	5.31
Caucasian:	81	71.68
Other:	5	4.42

Break Down By Gender

	# of Loans	Percentage
Male:	67	59.29
Female:	17	15.04
Both Male and Female 50-50 Owners:	29	25.66

Break Down By Ethnicity and Gender

(Valley)	# of Loans	Percentage
Native American - Women:	0	0.00
Native American - Men:	0	0.00
Native American - Men and Women Owners:	0	0.00
African American - Women:	0	0.00
African American - Men:	0	0.00
African American - Men and Women Owners:	0	0.00
Pacific Asian - Women:	0	0.00
Pacific Asian - Men:	2	1.77
Pacific Asian - Men and Women Owners:	1	0.88
Hispanic - Women:	2	1.77
Hispanic - Men:	11	9.73
Hispanic - Men and Women Owners:	5	4.42
Asian Indian - Women:	1	0.88
Asian Indian - Men:	5	4.42
Asian Indian - Men and Women Owners:	0	0.00
Caucasian - Women:	14	12.39
Caucasian - Men:	46	40.71
Caucasian - Men and Women Owners:	21	18.58
Women - Not Included Above:	0	0.00
Men - Not Included Above:	3	2.65
Men and Women - Not Included Above:	2	1.77

Attachment 3

Loan Guarantee Loss Rate: 5-Year Historic and Annual

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 1 OF 12: SUMMARY												
BEGINNING DATE OF LOSS RATE: 01-JULY-81												
FISCAL YEAR (1)	NUMBER OF CORPS IN OPER	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)	
		LOSS RATE (2)		AVERAGE GUARANTEE ENCUMBRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE					
		5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS						
		UPDATED THROUGH: 30-JUN-06				UPDATED THROUGH: 30-JUN-06						
1981-82	5	NA	NA	NA	2.44%	2.44%	11,926,982	2.44%	302,537	11,126		
1982-83	7	NA	NA	NA	2.63%	2.76%	17,052,109	2.76%	487,366	16,714		
1983-84	7	NA	NA	NA	3.10%	3.75%	21,184,967	3.75%	828,444	33,742		
1984-85	7	NA	NA	NA	3.51%	4.32%	24,958,711	4.32%	1,136,181	58,536		
1985-86	7	NA	NA	NA	3.04%	1.87%	29,620,525	1.87%	1,197,474	644,278		
1986-87	7	NA	NA	NA	3.55%	4.82%	30,978,085	4.82%	1,633,014	140,659		
1987-88	7	2.55%	2.55%	21,365,824	3.21%	1.68%	32,426,038	1.68%	785,837	240,313		
1988-89	7	3.65%	4.87%	19,247,425	3.07%	2.92%	32,044,237	2.92%	1,347,218	410,327		
1989-90	8	3.59%	3.46%	18,794,885	2.65%	1.99%	32,611,988	1.99%	821,150	171,383		
1990-91	8	4.36%	6.59%	20,650,630	3.10%	4.16%	32,680,955	4.16%	1,523,743	162,703		
1991-92	8	4.10%	3.07%	20,628,789	2.56%	2.02%	31,437,434	2.02%	1,346,826	712,866		
1992-93	8	3.47%	0.38%	26,957,273	2.31%	0.34%	30,901,503	0.34%	781,773	678,162		
1993-94 (3)	8	2.89%	2.26%	37,548,584	2.26%	2.72%	31,247,526	2.72%	1,455,864	607,006		
1994-95 (3)	8	2.46%	1.73%	47,390,292	2.37%	2.51%	32,672,360	2.51%	1,201,175	381,346		
1995-96 (3)	8	1.98%	2.38%	52,522,417	2.29%	3.71%	33,742,383	3.71%	1,632,113	381,563		
1996-97 (3)	8	2.04%	2.62%	58,732,328	2.83%	4.68%	32,832,248	4.68%	1,756,961	218,942		
1997-98	8	1.98%	1.21%	73,667,587	3.28%	2.74%	32,510,369	2.74%	1,145,096	253,263		
1998-99	8	1.63%	0.78%	83,526,123	3.15%	2.05%	31,814,085	2.05%	1,111,364	458,851		
1999-2000	8	1.70%	1.96%	91,474,626	3.77%	5.70%	31,528,736	5.70%	2,078,382	282,562		
2000-01	8	1.55%	1.44%	93,304,820	3.85%	4.09%	32,913,353	4.09%	1,526,086	179,778		
2001-02 (4)	8 then 11	1.39%	1.48%	95,505,491	3.65%	3.68%	38,399,303	3.68%	1,608,401	193,652		
2002-03 (5)	11	1.45%	1.51%	98,315,699	3.86%	3.81%	38,984,670	3.81%	1,753,745	266,985		
2003-04 (5)	11	1.46%	0.93%	100,328,459	3.87%	2.42%	38,713,157	2.42%	1,353,504	415,718		
2004-05 (5)	11	1.04%	(0.10%)	103,273,752	2.71%	(0.27%)	38,475,777	(0.27%)	352,036	454,965		
2005-06 (5)	11	0.79%	0.25%	113,459,395	2.08%	0.74%	38,936,444	0.74%	358,849	70,828		

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 2 OF 12: CAL REGIONAL/BAY AREA/NOR-CAL BEGINNING DATE OF LOSS RATE: 01-JULY-81											
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)	
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE					
	5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS						
	UPDATED THROUGH: 30-Jun-06				UPDATED THROUGH: 30-Jun-06						
1981-82	NA	NA	NA	NA	3.98%	3.98%	3,655,580	156,744	11,126		
1982-83	NA	NA	NA	NA	2.99%	2.25%	4,903,651	110,202	0		
1983-84	NA	NA	NA	NA	2.36%	1.43%	5,744,477	88,332	6,175		
1984-85	NA	NA	NA	NA	3.57%	6.49%	5,906,288	384,665	1,593		
1985-86	NA	NA	NA	NA	2.84%	0.39%	5,975,782	135,578	112,203		
1986-87	NA	NA	NA	NA	4.34%	10.86%	5,811,123	632,666	1,847		
1987-88	8.01%	8.01%	3,776,933		4.96%	5.76%	5,256,858	397,034	94,366		
1988-89	8.87%	10.12%	2,588,423		5.73%	5.25%	4,992,347	566,280	304,410		
1989-90	9.15%	9.99%	2,075,856		5.31%	4.31%	4,816,739	207,444	0		
1990-91	12.31%	28.57%	1,645,583		7.33%	10.05%	4,679,962	470,170	0		
1991-92	12.40%	13.22%	1,099,279		5.77%	3.40%	4,280,662	145,355	0		
1992-93	9.02%	(7.31%)	2,549,091		3.89%	(4.30%)	4,333,328	13,666	200,000		
1993-94 (3)	5.73%	0.79%	4,342,667		2.94%	0.73%	4,728,588	34,371	0		
1994-95 (3)	2.47%	(1.48%)	5,727,167		1.64%	(1.67%)	5,066,396	14,663	99,352		
1995-96 (3)	0.63%	3.41%	5,672,833		0.43%	3.63%	5,323,495	193,194	0		
1996-97 (3)	0.25%	2.24%	4,496,010		0.23%	2.00%	5,048,936	109,397	8,578		
1997-98	1.11%	0.88%	7,925,552		1.27%	1.54%	4,519,058	69,567	0		
1998-99	0.92%	0.35%	10,404,919		1.29%	0.83%	4,373,737	36,190	0		
1999-2000	1.08%	0.38%	13,464,676		1.90%	1.16%	4,424,099	51,402	0		
2000-01	0.81%	1.06%	14,029,989		1.78%	3.30%	4,498,897	148,355	0		
2001-02	0.92%	1.80%	13,041,487		2.45%	5.53%	4,239,054	234,628	0		
2002-03 (4)	1.02%	1.43%	11,206,759		2.88%	3.69%	4,359,152	272,158	111,363		
2003-04 (5)	1.19%	1.46%	8,573,101		3.29%	2.86%	4,366,634	124,820	0		
2004-05 (5)	1.39%	1.15%	6,779,882		3.52%	2.09%	3,737,025	108,210	30,000		
2005-06 (5)	1.30%	0.15%	7,401,518		3.02%	0.32%	3,490,477	11,301	0		

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October, eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan detected from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 3 OF 12: SUPERIOR VALLEY/CAL CAPITAL BEGINNING DATE OF LOSS RATE: 01-JANUARY-83 FOR SUPERIOR VALLEY; 07-OCTOBER-87 FOR CAL CAPITAL											
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)	
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE					
	5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS						
							UPDATED THROUGH: 30-Jun-06				
1981-82	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1982-83	NA	NA	NA	NA	0.00%	0.00%	600,000	0	0	0	
1983-84	NA	NA	NA	NA	0.00%	0.00%	983,912	0	0	0	
1984-85	NA	NA	NA	NA	7.32%	14.04%	1,725,978	242,254	0	0	
1985-86	NA	NA	NA	NA	4.19%	0.04%	2,494,883	968	0	0	
1986-87	NA	NA	NA	NA	10.21%	24.43%	2,460,929	601,091	0	0	
1987-88	0.00%	0.00%	1,591,728	7.98%	0.00%	2,908,859	0	0	0	0	
1988-89	2.38%	4.11%	2,188,210	7.37%	2.92%	3,079,423	90,000	0	0	0	
1989-90	6.52%	16.62%	1,546,265	6.74%	8.17%	3,147,021	257,044	81,002	5,723	54,935	
1990-91	6.71%	7.75%	971,583	7.05%	2.57%	2,925,189	101,144	0	420	44,104	
1991-92	6.39%	4.49%	1,029,829	3.14%	1.63%	2,840,144	125,155	316,305	1,073	5,402	
1992-93	5.98%	(0.02%)	2,088,364	3.17%	(0.02%)	2,795,899	232,660	340,896	5,402	24,634	
1993-94 (3)	3.88%	(1.48%)	2,970,667	2.29%	(1.55%)	2,846,070	247,785	466,268	51,313	0	
1994-95 (3)	1.10%	1.13%	3,909,500	0.84%	1.51%	2,911,230	730,095	362,397	47,387	42,890	
1995-96 (3)	2.44%	6.61%	4,771,167	2.54%	11.24%	2,804,622	75,945	7,395	105,832	0	
1996-97 (3)	3.41%	6.26%	5,355,413	4.58%	11.80%	2,843,847	4,071,540				
1997-98	3.44%	2.62%	7,934,891	5.45%	4.77%	4,359,869					
1998-99	3.31%	1.66%	10,690,519	6.35%	4.33%	4,098,046					
1999-2000	3.33%	2.81%	15,480,820	8.16%	11.10%	3,919,756					
2000-01	2.91%	2.88%	14,166,661	7.92%	9.05%	4,505,573					
2001-02	3.29%	6.50%	11,232,896	9.20%	16.59%	4,401,179					
2002-03 (4)	3.43%	3.68%	8,563,775	9.72%	7.30%	4,315,982					
2003-04 (5)	3.36%	0.43%	7,716,793	9.13%	0.85%	3,893,297					
2004-05 (5)	2.84%	(1.36%)	7,221,581	6.59%	(2.51%)	3,924,565					
2005-06 (5)	2.17%	0.00%	10,505,862	4.75%	0.00%	4,071,540					

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 4 OF 12: CAL COASTAL BEGINNING DATE OF LOSS RATE: 01-FEBRUARY-82										
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE				
	5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS					
							UPDATED THROUGH: 30-Jun-06			
1981-82	NA	NA	NA	0.00%	0.00%	400,000	0	0		
1982-83	NA	NA	NA	0.00%	0.00%	858,233	0	0		
1983-84	NA	NA	NA	0.00%	0.00%	1,697,629	0	0		
1984-85	NA	NA	NA	4.72%	10.91%	2,250,207	245,549	0		
1985-86	NA	NA	NA	2.34%	(1.15%)	3,546,300	0	40,639		
1986-87	NA	NA	NA	1.69%	0.05%	3,913,812	14,189	12,242		
1987-88	(0.29%)	(0.29%)	3,181,408	1.25%	(0.22%)	4,348,812	0	9,384		
1988-89	0.94%	2.38%	2,743,353	1.44%	1.56%	4,159,860	68,840	4,048		
1989-90	0.30%	(1.18%)	2,515,884	(0.06%)	(0.67%)	4,463,359	13,271	43,084		
1990-91	1.14%	3.34%	3,223,167	0.63%	2.35%	4,582,475	114,873	7,315		
1991-92	3.21%	8.87%	4,272,436	2.34%	8.71%	4,351,940	393,859	14,874		
1992-93	3.03%	0.62%	5,590,636	2.57%	0.85%	4,103,296	67,196	32,343		
1993-94 (3)	4.18%	6.54%	6,804,250	4.38%	11.44%	3,890,589	555,013	109,982		
1994-95 (3)	3.85%	1.27%	7,759,833	5.00%	2.25%	4,361,939	119,629	21,339		
1995-96 (3)	2.95%	0.16%	8,498,417	4.53%	0.29%	4,711,353	48,947	35,354		
1996-97 (3)	1.87%	1.32%	10,154,017	3.33%	2.84%	4,705,377	217,081	83,515		
1997-98	1.49%	(0.37%)	10,465,878	2.93%	(0.85%)	4,599,335	15,942	54,872		
1998-99	0.42%	(0.01%)	11,731,893	0.89%	(0.01%)	4,632,180	30,851	31,503		
1999-2000	0.55%	1.46%	13,157,630	1.29%	4.22%	4,556,878	204,795	12,710		
2000-01	0.73%	1.09%	13,095,975	1.81%	2.71%	5,275,254	158,546	15,420		
2001-02	0.43%	(0.22%)	13,115,012	1.09%	(0.54%)	5,427,453	23,077	52,423		
2002-03 (4)	0.44%	(0.07%)	15,605,123	1.15%	(0.19%)	5,598,715	27,600	38,439		
2003-04 (5)	0.82%	1.70%	17,748,385	2.25%	5.30%	5,682,803	462,830	161,886		
2004-05 (5)	0.40%	(0.48%)	18,903,747	1.12%	(1.54%)	5,889,186	28,228	118,666		
2005-06 (5)	0.22%	0.07%	19,579,127	0.64%	0.21%	6,176,873	38,020	25,265		

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 5 OF 12: FIRST INTER-URBAN/CAL SOUTHERN												
BEGINNING DATE OF LOSS RATE: 01-JULY-81 FOR FIRST INTER-URBAN; 01-OCTOBER-89 CAL SOUTHERN												
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE						GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)
	LOSS RATE (2)			AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)			AVERAGE GUARANTEE RESERVE BALANCE				
	5-YEAR HISTORIC	ANNUAL LOSS	UPDATED THROUGH: 30-Jun-06		5-YEAR HISTORIC	ANNUAL LOSS	UPDATED THROUGH: 30-Jun-06					
1981-82	NA	NA	NA	0.00%	0.00%	1,281,788	0	0				
1982-83	NA	NA	NA	0.00%	0.00%	2,163,692	0	0				
1983-84	NA	NA	NA	3.93%	8.69%	2,847,099	247,411	0				
1984-85	NA	NA	NA	2.65%	0.38%	3,569,422	13,523	0				
1985-86	NA	NA	NA	1.95%	0.20%	3,965,082	8,126	0				
1986-87	NA	NA	NA	1.61%	0.00%	4,141,014	0	0				
1987-88	1.11%	1.11%	3,095,691	1.61%	0.78%	4,368,904	34,228	0				
1988-89	3.86%	7.66%	2,247,789	1.11%	3.85%	4,472,789	172,259	0				
1989-90	2.87%	0.00%	1,848,899	1.00%	0.00%	4,580,803	0	0				
1990-91	2.07%	0.00%	2,769,500	0.93%	0.00%	4,664,151	0	0				
1991-92	4.93%	15.29%	2,745,058	2.77%	9.28%	4,519,237	423,579	3,982				
1992-93	5.33%	3.01%	3,448,636	3.11%	2.49%	4,160,206	120,405	16,723				
1993-94 (3)	6.27%	9.54%	4,735,833	4.43%	11.02%	4,099,820	461,909	10,121				
1994-95 (3)	5.13%	0.28%	5,615,917	4.60%	0.39%	4,080,632	57,500	41,546				
1995-96 (3)	5.34%	3.71%	6,559,500	5.88%	5.87%	4,144,805	251,300	7,834				
1996-97 (3)	3.66%	2.62%	6,563,640	4.83%	4.37%	3,935,605	220,481	48,307				
1997-98	2.70%	0.20%	9,957,051	4.34%	0.44%	4,564,222	67,639	47,473				
1998-99	0.85%	(0.84%)	12,301,869	1.64%	(2.25%)	4,574,572	87,850	190,652				
1999-2000	1.18%	1.98%	10,811,730	2.52%	4.74%	4,518,498	284,325	70,195				
2000-01	1.16%	2.84%	9,302,723	2.59%	6.06%	4,359,040	264,257	0				
2001-02	1.23%	2.43%	10,339,385	2.92%	6.03%	4,161,956	272,857	21,952				
2002-03 (4)	1.37%	1.02%	10,960,676	3.39%	2.67%	4,193,581	112,031	0				
2003-04 (5)	1.97%	1.77%	12,991,037	4.98%	5.37%	4,293,678	247,732	17,176				
2004-05 (5)	1.54%	0.08%	12,825,376	4.06%	0.22%	4,338,180	18,503	8,748				
2005-06 (5)	1.00%	0.09%	14,532,934	2.88%	0.30%	4,449,411	32,836	19,281				

- (1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 6 OF 12: HANCOCK											
BEGINNING DATE OF LOSS RATE: 01-JANUARY-83											
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)	
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	AVERAGE GUARANTEE RESERVE BALANCE							
	5-YEAR HISTORIC	ANNUAL LOSS		LOSS RATE (2)							
				5-YEAR HISTORIC	ANNUAL LOSS						
UPDATED THROUGH: 30-Jun-06											
1981-82	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1982-83	NA	NA	NA	NA	0.00%	0.00%	400,000	0.00%	0	0	0
1983-84	NA	NA	NA	NA	0.00%	0.00%	977,570	0.00%	0	0	0
1984-85	NA	NA	NA	NA	0.00%	0.00%	1,745,576	0.00%	0	0	0
1985-86	NA	NA	NA	NA	0.32%	0.71%	2,559,194	0.71%	97,506	79,311	79,311
1986-87	NA	NA	NA	NA	0.35%	0.40%	3,265,671	0.40%	13,101	0	0
1987-88	2.87%	2.87%	2,724,340	2.87%	0.87%	1.92%	4,077,473	1.92%	78,185	0	0
1988-89	1.34%	0.00%	3,128,608	0.00%	0.70%	0.00%	4,097,390	0.00%	0	0	0
1989-90	2.44%	4.34%	3,386,741	4.34%	1.43%	3.70%	3,979,975	3.70%	147,122	0	0
1990-91	3.03%	4.45%	3,875,333	4.45%	2.13%	4.48%	3,852,883	4.48%	172,644	0	0
1991-92	3.77%	6.87%	3,116,524	6.87%	3.12%	5.94%	3,607,293	5.94%	214,193	0	0
1992-93	2.27%	(7.29%)	2,378,182	(7.29%)	1.87%	(4.62%)	3,753,067	(4.62%)	171,038	344,506	344,506
1993-94 (3)	2.35%	0.34%	3,040,750	0.34%	1.97%	0.28%	3,650,412	0.28%	115,662	105,439	105,439
1994-95 (3)	3.78%	9.66%	4,159,583	9.66%	3.39%	11.18%	3,596,431	11.18%	433,377	31,400	31,400
1995-96 (3)	5.20%	10.17%	4,168,250	10.17%	4.85%	12.23%	3,466,885	12.23%	455,799	31,882	31,882
1996-97 (3)	3.92%	1.22%	4,568,982	1.22%	4.03%	1.66%	3,360,955	1.66%	87,156	31,206	31,206
1997-98	4.19%	0.92%	6,868,013	0.92%	5.17%	1.43%	4,402,482	1.43%	104,903	42,017	42,017
1998-99	3.57%	0.42%	7,624,955	0.42%	5.10%	0.74%	4,344,621	0.74%	59,931	27,643	27,643
1999-2000	1.94%	0.53%	8,831,429	0.53%	3.13%	1.09%	4,329,262	1.09%	61,182	14,000	14,000
2000-01	1.08%	2.18%	9,477,426	2.18%	1.95%	4.84%	4,263,347	4.84%	210,588	4,300	4,300
2001-02	1.31%	2.17%	9,174,632	2.17%	2.57%	4.98%	4,005,269	4.98%	211,735	12,270	12,270
2002-03 (4)	1.60%	2.56%	8,096,069	2.56%	3.29%	5.05%	4,104,061	5.05%	211,107	4,000	4,000
2003-04 (5)	1.73%	1.10%	6,859,390	1.10%	3.56%	1.92%	3,938,865	1.92%	75,637	0	0
2004-05 (5)	1.66%	(0.67%)	5,682,369	(0.67%)	3.31%	(1.15%)	3,318,742	(1.15%)	46,071	84,140	84,140
2005-06 (5)	1.46%	1.39%	8,543,413	1.39%	3.11%	4.39%	2,683,263	4.39%	117,675	0	0

- (1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 7 OF 12: PACIFIC COAST BEGINNING DATE OF LOSS RATE: 01-JULY-81										
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE				
	5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS					
	UPDATED THROUGH: 30-Jun-06				UPDATED THROUGH: 30-Jun-06					
1981-82	NA	NA	NA	NA	3.34%	3.34%	4,362,614	3.34%	145,793	0
1982-83	NA	NA	NA	NA	3.06%	2.86%	6,106,256	2.86%	191,191	16,714
1983-84	NA	NA	NA	NA	3.49%	4.17%	6,613,259	4.17%	281,214	5,662
1984-85	NA	NA	NA	NA	3.28%	2.76%	6,851,411	2.76%	237,837	48,880
1985-86	NA	NA	NA	NA	2.68%	0.69%	7,238,866	0.69%	107,071	57,195
1986-87	NA	NA	NA	NA	2.75%	3.40%	7,414,908	3.40%	279,056	26,639
1987-88	3.11%	3.11%	4,501,669	NA	2.56%	1.91%	7,311,138	1.91%	276,390	136,563
1988-89	3.39%	3.73%	3,867,551	NA	2.16%	2.02%	7,149,736	2.02%	246,004	101,869
1989-90	2.66%	1.24%	4,329,538	NA	1.76%	0.74%	7,213,117	0.74%	163,705	110,131
1990-91	4.27%	8.34%	5,036,167	NA	2.78%	5.83%	7,211,736	5.83%	554,440	134,199
1991-92	1.46%	(10.34%)	4,232,893	NA	0.89%	(6.18%)	7,079,641	(6.18%)	45,981	483,755
1992-93	1.80%	4.11%	5,803,818	NA	1.17%	3.39%	7,042,357	3.39%	254,542	15,889
1993-94 (3)	1.15%	0.50%	8,065,500	NA	0.88%	0.56%	7,277,174	0.56%	62,865	22,300
1994-95 (3)	1.36%	1.91%	9,776,209	NA	1.25%	2.59%	7,223,918	2.59%	251,147	64,072
1995-96 (3)	0.53%	1.56%	11,753,333	NA	0.59%	2.46%	7,446,824	2.46%	232,925	50,000
1996-97 (3)	2.37%	3.79%	13,215,370	NA	3.18%	6.99%	7,172,437	6.99%	539,178	37,782
1997-98	2.13%	2.14%	12,199,278	NA	3.50%	5.91%	4,420,456	5.91%	340,238	78,978
1998-99	2.85%	4.44%	12,843,062	NA	5.68%	15.23%	3,745,699	15.23%	618,565	48,126
1999-2000	3.22%	4.08%	10,662,794	NA	7.42%	12.39%	3,514,718	12.39%	504,152	66,707
2000-01	3.31%	1.72%	9,525,482	NA	8.70%	4.87%	3,370,652	4.87%	214,337	50,308
2001-02	2.53%	(0.70%)	8,950,469	NA	7.46%	(1.90%)	3,287,867	(1.90%)	36,635	99,136
2002-03 (4)	2.27%	0.79%	10,510,060	NA	6.86%	2.42%	3,442,621	2.42%	149,191	65,796
2003-04 (5)	0.98%	(1.04%)	11,547,366	NA	2.89%	(3.24%)	3,700,364	(3.24%)	73,938	193,766
2004-05 (5)	(0.03%)	(0.57%)	13,885,581	NA	(0.08%)	(1.93%)	4,090,126	(1.93%)	28,499	107,579
2005-06 (5)	(0.07%)	0.80%	16,663,613	NA	(0.23%)	2.93%	4,576,324	2.93%	159,017	24,921

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 8 OF 12: SAFE-BIDCO BEGINNING DATE OF LOSS RATE: 05-JANUARY-90											
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)	
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE					
	5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS						
							UPDATED THROUGH: 30-Jun-06				
1981-82	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1982-83	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1983-84	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1984-85	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1985-86	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1986-87	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1987-88	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1988-89	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1989-90	0.00%	0.00%	0	0	0.00%	0.00%	423,215	0	0	0	
1990-91	0.00%	0.00%	56,714	56,714	0.00%	0.00%	776,155	0	0	0	
1991-92	0.00%	0.00%	290,808	290,808	0.00%	0.00%	769,643	0	0	0	
1992-93	0.00%	0.00%	448,364	448,364	0.00%	0.00%	747,701	0	0	0	
1993-94 (3)	0.00%	0.00%	582,167	582,167	0.00%	0.00%	773,579	0	0	0	
1994-95 (3)	0.00%	0.00%	636,750	636,750	0.00%	0.00%	815,377	0	0	0	
1995-96 (3)	0.48%	2.26%	536,000	536,000	0.31%	1.43%	846,527	12,096	0	0	
1996-97 (3)	0.73%	1.28%	731,677	731,677	0.53%	1.08%	865,515	9,352	0	0	
1997-98	0.55%	0.00%	1,405,497	1,405,497	0.48%	0.00%	1,131,822	0	0	0	
1998-99	0.47%	0.20%	2,145,226	2,145,226	0.54%	0.37%	1,129,097	4,192	0	0	
1999-2000	2.41%	6.85%	2,045,574	2,045,574	3.32%	13.84%	1,012,136	140,080	0	0	
2000-01	1.86%	0.69%	3,064,297	3,064,297	3.42%	2.19%	970,887	22,560	1,321	0	
2001-02	1.31%	0.06%	4,157,871	4,157,871	3.23%	0.26%	963,227	2,513	0	0	
2002-03 (4)	1.24%	0.60%	4,008,074	4,008,074	3.78%	2.40%	999,264	23,948	0	0	
2003-04 (5)	1.13%	0.00%	3,397,062	3,397,062	3.78%	0.00%	1,019,089	0	0	0	
2004-05 (5)	0.53%	1.32%	3,705,800	3,705,800	1.93%	4.69%	1,043,369	48,903	0	0	
2005-06 (5)	0.41%	0.00%	3,193,969	3,193,969	1.48%	0.00%	1,066,901	0	0	0	

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October, eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 9 OF 12: CAL RURAL/VALLEY												
BEGINNING DATE OF LOSS RATE: 01-JULY-81 FOR CAL RURAL; 01-MAY-82 FOR VALLEY												
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE					GUARANTEE RESERVE BALANCE					TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)
	LOSS RATE (2)			AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)			AVERAGE GUARANTEE RESERVE BALANCE				
	5-YEAR HISTORIC	ANNUAL			5-YEAR HISTORIC	ANNUAL						
		LOSS	30-Jun-06			LOSS	30-Jun-06					
									UPDATED THROUGH: 30-Jun-06			
1981-82	NA	NA	NA	NA	0.00%	0.00%	2,227,000	0	0			
1982-83	NA	NA	NA	NA	4.36%	9.21%	2,020,277	185,973	0			
1983-84	NA	NA	NA	NA	5.72%	8.17%	2,321,021	211,487	21,905			
1984-85	NA	NA	NA	NA	4.01%	0.15%	2,909,829	12,353	8,063			
1985-86	NA	NA	NA	NA	6.56%	12.84%	3,840,418	848,225	354,930			
1986-87	NA	NA	NA	NA	5.75%	(0.18%)	3,970,628	92,911	99,931			
1987-88	0.00%	0.00%	2,494,055		3.96%	0.00%	4,153,994	0	0			
1988-89	4.10%	8.21%	2,483,491		3.66%	4.98%	4,092,692	203,835	0			
1989-90	2.70%	0.47%	3,091,702		3.51%	0.36%	3,987,759	32,564	18,168			
1990-91	2.99%	3.75%	3,073,583		1.62%	2.89%	3,988,404	130,614	15,466			
1991-92	1.34%	(3.45%)	3,841,962		0.99%	(3.32%)	3,988,874	22,715	155,320			
1992-93	1.66%	1.86%	4,650,182		1.44%	2.18%	3,965,649	154,926	68,281			
1993-94 (3)	(0.03%)	(1.27%)	7,006,750		(0.03%)	(2.24%)	3,981,294	226,045	315,060			
1994-95 (3)	0.48%	1.60%	9,803,333		0.67%	3.41%	4,616,435	199,703	42,509			
1995-96 (3)	(0.31%)	(1.27%)	10,562,917		(0.52%)	(2.68%)	4,997,872	121,547	255,420			
1996-97 (3)	0.55%	1.88%	13,627,219		1.11%	4.68%	4,899,576	233,420	4,152			
1997-98	0.82%	1.83%	16,911,627		2.05%	6.84%	4,513,125	314,147	5,289			
1998-99	0.75%	(0.41%)	15,783,680		2.08%	(1.31%)	4,916,143	28,000	90,383			
1999-2000	0.84%	1.65%	17,019,973		2.52%	5.34%	5,253,389	366,178	85,615			
2000-01	0.89%	(0.04%)	20,642,267		2.95%	(0.15%)	5,669,703	48,599	57,116			
2001-02	0.65%	0.38%	23,256,804		2.32%	1.55%	5,751,616	90,861	7,871			
2002-03 (4)	0.92%	2.95%	20,156,101		3.26%	10.32%	5,766,012	595,313	0			
2003-04 (5)	1.18%	1.18%	16,893,428		4.11%	3.51%	5,671,620	199,319	0			
2004-05 (5)	0.89%	0.00%	17,714,964		3.05%	0.00%	5,816,131	0	0			
2005-06 (5)	0.91%	0.00%	18,718,103		3.05%	0.00%	5,975,728	0	0			

- (1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund; however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 10 OF 12: INLAND EMPIRE														
BEGINNING DATE OF LOSS RATE: 01-NOVEMBER-01														
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE						GUARANTEE RESERVE BALANCE						TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)
	LOSS RATE (2)			AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)			AVERAGE GUARANTEE RESERVE BALANCE						
	5-YEAR HISTORIC	ANNUAL LOSS	5-YEAR HISTORIC		ANNUAL LOSS									
						UPDATED THROUGH: 30-Jun-06			UPDATED THROUGH: 30-Jun-06					
1981-82	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1982-83	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1983-84	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1984-85	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1985-86	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1986-87	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1987-88	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1988-89	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1989-90	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1990-91	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1991-92	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1992-93	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1993-94 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1994-95 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1995-96 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1996-97 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1997-98	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1998-99	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1999-2000	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
2000-01	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
2001-02	0.00%	0.00%	749,976	0.00%	0.00%	2,045,490	0	0	0	0	0	0	0	
2002-03 (4)	0.00%	0.00%	3,042,927	0.00%	0.00%	2,072,056	0	0	0	0	0	0	0	
2003-04 (4)	1.00%	1.69%	5,513,290	1.52%	4.59%	2,030,138	93,283	0	93,283	0	0	0	0	
2004-05 (5)	1.08%	1.20%	5,517,246	1.95%	3.23%	2,048,074	66,227	0	66,227	0	0	0	0	
2005-06 (5)	0.79%	(0.03%)	5,122,931	1.54%	(0.07%)	2,067,071	0	1,360	0	1,360	0	1,360	1,360	

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 11 OF 12: SAN FERNANDO VALLEY BEGINNING DATE OF LOSS RATE: 01-NOVEMBER-01										
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE				
	5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS					
							UPDATED THROUGH: 30-Jun-06			
1981-82	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1982-83	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1983-84	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1984-85	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1985-86	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1986-87	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1987-88	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1988-89	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1989-90	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1990-91	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1991-92	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1992-93	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1993-94 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1994-95 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1995-96 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1996-97 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1997-98	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1998-99	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1999-2000	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
2000-01	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
2001-02	0.00%	0.00%	665,203	0.00%	0.00%	0.00%	2,060,263	0.00%	0	0
2002-03 (4)	0.00%	0.00%	2,589,201	0.00%	0.00%	0.00%	2,073,771	0.00%	0	0
2003-04 (4)	0.00%	0.00%	4,164,625	0.00%	0.00%	0.00%	2,066,790	0.00%	0	0
2004-05 (5)	0.00%	0.00%	5,317,898	0.00%	0.00%	0.00%	2,139,477	0.00%	0	0
2005-06 (5)	0.00%	0.00%	5,775,216	0.00%	0.00%	0.00%	2,198,074	0.00%	0	0

(1) Loss rates for current year are annualized.
(2) Calculation method per OSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan detected from the trust fund, however, does not include interest, paid nor unpaid.

BUSINESS, TRANSPORTATION AND HOUSING AGENCY
STATE LOAN GUARANTEE PROGRAM
LOAN GUARANTEE LOSS RATE: 5-YEAR HISTORIC AND ANNUAL
UPDATED: September 7, 2006

SECTION 12 OF 12: ORANGE COUNTY BEGINNING DATE OF LOSS RATE: 01-NOVEMBER-01											
FISCAL YEAR (1)	GUARANTEE ENCUMBRANCE				GUARANTEE RESERVE BALANCE				TOTAL GUARANTEE PAYMENTS (DOLLARS)	TOTAL RECOVERIES (DOLLARS)	
	LOSS RATE (2)		AVERAGE GUARANTEE ENCUM- BRANCE	LOSS RATE (2)		AVERAGE GUARANTEE RESERVE BALANCE					
	5-YEAR HISTORIC	ANNUAL LOSS		5-YEAR HISTORIC	ANNUAL LOSS						
	UPDATED THROUGH: 30-Jun-06				UPDATED THROUGH: 30-Jun-06						
1981-82	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1982-83	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1983-84	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1984-85	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1985-86	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1986-87	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1987-88	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1988-89	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1989-90	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1990-91	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1991-92	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1992-93	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1993-94 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1994-95 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1995-96 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1996-97 (3)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1997-98	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1998-99	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
1999-2000	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
2000-01	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
2001-02	0.00%	0.00%	821,756	0.00%	0.00%	0.00%	2,055,930	0	0	0	
2002-03 (4)	0.00%	0.00%	3,576,934	0.00%	0.00%	0.00%	2,059,455	0	0	0	
2003-04 (4)	0.00%	0.00%	4,923,982	0.00%	0.00%	0.00%	2,049,879	0	0	0	
2004-05 (5)	0.00%	0.00%	5,719,308	0.00%	0.00%	0.00%	2,130,902	0	0	0	
2005-06 (5)	0.00%	0.00%	3,422,709	0.00%	0.00%	0.00%	2,180,783	0	0	0	

(1) Loss rates for current year are annualized.
(2) Calculation method per QSB Policy Memo 85-3 dated 15-May-85.
(3) The Guarantee Reserve was comprised of two sources from September 1993 through February 1997: The Trust Fund and the Special Loan Loss Reserve. Prior to September 1993, the Guarantee Reserve was comprised of only the Trust Fund.
(4) For FY 2001/02, eight corporations were in operation from July through October; eleven corporations in operation from November through June.
(5) The "Average Guarantee Reserve Balance" includes the \$10.7 million General Fund loan deducted from the trust fund; however, does not include interest, paid nor unpaid.